



Compare Your Salary

An updated survey gives the latest nonprofit salary information.

The composite executive with the highest annual income in a nonprofit organization in the U.S. is a CEO of an international, national, or state organization with 25 or more employees and an annual budget of \$10,000,000 or more. While the median income of nonprofit CEOs is \$81,000, some of the highest-paid CEOs in nonprofit organizations make well over \$600,000.

The median incomes of other nonprofit jobs are shown below.

This information comes from a survey of over 105,000 employees in 131 benchmark jobs reported by 2,646 nonprofit organizations of widely differing types. The three-volume report is available from Abbott, Langer & Associates, 548 First St., Crete, IL 60417, www.abbott-langer.com.

Median Annual Incomes in Nonprofit Organizations

Psychiatrists	\$120,000	Social Workers	\$38,730
Chief Legal Officers.....	\$97,030	Donor Research Managers.....	\$38,250
Directors of Government Relations.....	\$77,176	Special Events Fundraising Managers	\$36,855
Chief Financial Officers.....	\$72,171	Training Generalists	\$35,347
Publishers	\$68,158	Secretaries to the CEO	\$35,020
Directors of MIS	\$62,853	Building Superintendents.....	\$34,095
Planned Giving Managers.....	\$58,880	Directors of Volunteers.....	\$33,401
Directors of Marketing	\$58,500	Senior Account Clerks.....	\$33,259
Directors of Conventions	\$56,000	Food Service Managers	\$32,650
Field Staff Directors.....	\$55,000	Physical Therapy Aides	\$31,886
Marketing Development Managers.....	\$51,870	Client Records Managers	\$30,400
Human Resources Managers	\$51,677	Payroll Clerks.....	\$30,000
Directors of Member Services.....	\$50,000	Gift Shop Managers.....	\$27,997
Editors (Books & Periodicals)	\$49,616	Outreach Workers	\$26,586
Directors of Program Services	\$49,440	Clerk-Typists.....	\$24,596
Artistic Directors	\$49,026	Medical Assistants.....	\$24,306
Directors of Public Relations	\$48,862	Maintenance Workers	\$24,013
Registered Nurses	\$48,859	Landscaping Services Workers.....	\$22,772
Directors of Information	\$46,625	Day Care Teachers	\$22,164
Curators	\$42,328	Activity Specialists	\$21,320
Sales Managers	\$42,034	Residential Living Assistants	\$20,168
Nutritionists.....	\$39,124	Cooks.....	\$20,056
Grant Proposal Writers.....	\$38,812	Janitors.....	\$17,700